

Message Text

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11

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 075185

R 260610Z AUG 75

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4778

UNCLAS NAIROBI 7381

E.O. 11652: N/A

TAGS: BFOL, KE

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STATE A-7974

1. 779/01/P0009

2. 082275

3. PAUL T. WALTERS

4. 779 KENYA

T. IAD

6A. CABLE TO --

6B. MR. M.A. AGENG, MANAGING DIRECTOR

6C. KISYA INVESTMENT,
P.O. BOX 74656,
NAIROBI, KENYA.

7. CABLE: KISYA TEL: 338354/338917

8. --

9. 104 9A. BID REQUEST BY IMPORT-EXPORT COMPANY.

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10. DISCRIPTION:

28123XX CAUSTIC SODA 500,000 TONS
2011XXX BEEF TALLOW (TOP GRADE) 10,000 TONS
2819XXX BLEACHING POWDER 70PERCENT CHLORIDE 10,000 TONS
2046XXX STARCH 1,000,000 TONS
2819939 HYDROGEN PEROXIDE 10,000 TONS
221XXXX SESAME 24,000 TONS
044XXXX YELLOW MAIZE 15,000 TONS

THE ABOVE ITEMS ARE NEEDED BY SOME TEXTILE INDUSTRIES IN KENYA EXCEPT FOR ITEMS 221XXXX AND 044XXXX WHICH ARE NEEDED IN KUWAIT. BUYER WANTS SUPPLIER RESPONSES BY 09/05, QUOTE SEPARATELY F.O.B. AND C.I.F. 5PERCENT MOMBASA ND THE TWO ITEMS 221XXXX AND 044XXXX C.I.F.,C.I.F. 5PERCENT AND F.O.B. KUWAIT. SUPPLIERS SHOULD ALSO STATE DELIVERY PERIOD AND TERMS OF PAYMENT.

THE BUYER IS A SUPPLIER OF VARIOUS DEPARTMENTS, CORPORATIONS AND BOARDS OF TRADE OF THE GOVERNMENTS OF KENYA, SUDAN, ZAMBIA, MALAWI, SOMALIA, TANZANIA, UGANDA AND MIDDLE EASTERN COUNTRIES AND IS ALSO SEEKING EXCLUSIVE DISTRIBUTORSHIP ARRANGEMENTS FOR ABOVE PRODUCTS. ANNUAL VOLUME OF BUSINESS IS \$1,500,000.
MARSHALL

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NNN

Message Attributes

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Margaret P. Grafeld
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